

Appendix 13

	Account	2015 Q1	2015 Q2	2015 Q3	2015 Q1-Q3	Source/Calculation Description
A	North America Volume (mmsf)	469	567	567	1603	Provided in Continental's 8-K (Public Appendix 11 at 10).*
B	Canadian Export Sales Share	9.55%	9.55%	8.00%	9.00%	Provided in Continental's 10-Q (Public Appendix 12 at 25).**
C	US Sales Share	90.45%	90.45%	92.00%	91.00%	Calculated (100%-B)
D	Canadian Export Sales Volume (mmsf)	44.78	54.13	45.36	144.27	Calculated (A*B)
E	US Sales Volume (mmsf)	424.22	512.87	521.64	1458.73	Calculated (A*C)
F	Canadian Avg. Selling Price (USD/msf)	107.82	113.65	107.05	109.76	Calculated $[(\text{Total Revenue } \$ - \text{US Revenue } \$) / \text{Canada Sales Volume}]$ or $\{[(H*A)-(G*E)]/D\}$
G	US Avg. Selling Price (USD/msf)	162.70	161.41	157.05	160.23	Provided in Continental's 8-K (Public Appendix 11 at 10).
H	Total Avg. Selling Price (USD/msf)	157.46	156.85	153.05	155.68	Provided in Continental's 8-K (Public Appendix 11 at 10).
I	Price Difference (USD/msf)	54.88	47.76	50.00	50.46	Calculated (G-F)
J	Price Difference as % of Canadian Price	50.91%	42.03%	46.71%	45.97%	Calculated (I/F)
K	Exchange Rate	1.24	1.23	1.31	1.26	From Bank of Canada
L	Price Difference (CAD\$)	68.12	58.73	65.45	63.58	Calculated (I*K)

* According to Continental's 10-Q report (**Public Appendix 12** at 14), it only has two geographic areas, the US and Canada, for which it reports net sales.

* Continental submitted in its third quarter 2015 10-Q (**Public Appendix 12** at 25) that the share of export sales to Canada was 8% and 9% for the three months and nine months ending September 30, 2015 respectively. As such, the total export sales to Canada during the first nine months of 2015 was 144.24 mmsf (9% of total sales of 1,603 mmsf), which, on average across Q2 and Q3 of 2015, accounted for 9.55% of total sales of 1,036 mmsf during Q1-Q2 of 2015.